

LA REINA AZUL S.L.

Muelle de Levante 6, Módulo 14, Local 1 Marina Deportiva de Alicante 03001
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PRICE LIST FOR SEASON 2011. (prices are in Euro and on weekly basis with 10% VAT included)

SAILING BOATS	BUILT	CABIN	BERTH	SKIPPER	01/01-14/05	14/05-04/06	04/06-02/07	02/07-30/07	30/07-13/08	SECURITY*
MODEL				CABIN	01/10-31/12	17/09-01/10	03/09-17/09	13/08-03/09		DEPOSIT
OCEANIS 343	2007	3	6+2	NO	1.200,00	1.450,00	1.750,00	1.900,00	2.100,00	1.250,00
OCEANIS 393	2006	3	6+2	NO	1.300,00	1.700,00	2.150,00	2.300,00	2.600,00	1.500,00
OCEANIS 423	2004	4	8+2	NO	1.600,00	1.900,00	2.400,00	2.850,00	3.100,00	1.500,00
CYCLADES 43.4	2006	4	8+2	NO	1.550,00	1.850,00	2.350,00	2.750,00	3.050,00	1.500,00
CYCLADES 43.4	2007	4	8+2	NO	1.650,00	2.000,00	2.500,00	2.900,00	3.200,00	1.500,00
BENETEAU 50	2004	4+1	10+2	YES	3.700,00	4.000,00	4.600,00	4.900,00	5.300,00	2.000,00
ECONOMIC CLASS										
OCEANIS 411	2002	4	8+2	NO	1.700,00	1.900,00	2.300,00	2.800,00	2.950,00	1.500,00
BENETEAU 50	2003	4+1	10+2	YES	2.400,00	3.000,00	3.600,00	4.050,00	4.300,00	2.500,00
CATAMARANS										
BUILT	CABIN	BERTH	SKIPPER	01/01-14/05	14/05-04/06	04/06-02/07	02/07-16/07	16/07-13/08	SECURITY	
MODEL			CABIN	01/10-31/12	17/09-01/10	03/09-17/09	13/08-03/09		DEPOSIT	
LAGOON 380 S2	2005	4	8+2	YES	2.300,00	3.000,00	3.800,00	4.200,00	4.500,00	2.000,00
LAGOON 400	2010	4	8+2	YES	3.400,00	4.000,00	4.700,00	5.300,00	5.700,00	2.000,00
LAGOON 420	2008	4	8+2	YES	3.800,00	4.450,00	5.500,00	6.000,00	6.300,00	2.000,00
LAGOON 440	2008/2009	4	8+2	YES	4.500,00	5.500,00	6.500,00	7.400,00	7.700,00	2.500,00
LAGOON 450	2011	4	8+2	YES	4.900,00	6.000,00	7.000,00	7.900,00	8.500,00	3.000,00
CREWED CATAMARANS										
LAGOON 500	2006	5	10	YES	6.100,00	7.300,00	8.300,00	9.400,00	10.400,00	skipper included 2500 eur
LAGOON 500	2009	5	10	YES	6.800,00	8.500,00	9.500,00	10.300,00	11.400,00	skipper included 2500 eur
LAGOON 570	2008	4	8	YES	8.500,00	10.500,00	12.500,00	13.500,00	14.500,00	skipper and hostess included 2500 eur
<p>PRICE INCLUDES: VMT, Autopilot, GPS with plotter, gas, bed linen, head towels, dinghy</p> <p><i>*We reserve the right to change this price list according to current tax regulation!</i></p>										

*payable by credit card

DEPARTURE BASE

Nava Marina Split (Oceanis 343, 393, Benetau 50

Lagoon 380, 400, 420, 440, 500, 570, CYCLADES 43)

Marina Zenta Split (O 411, O 423, Lagoon 440 (08)), Lagoon 500 (06)

EXTRAS (payable in cash):

MANDATORY

FINAL CLEANING & TRANSIT LOG

sailing & motor boats	<36 feet	100 Euro
sailing & motor boats	36 - 47 feet	110 Euro
sailing & motor boats	> 47 feet	120 Euro
catamarans	< 40 feet	130 Euro
catamarans	> 40 feet	140 Euro

Visitor's tax

1 Euro / per person / daily

OPTIONALS

outboard engine / weekly	80 Euro
skipper/ day + food < 12m	120 Euro
skipper/ day + food > 12m	150 Euro
hostess/ day +food	120 Euro
Snorkelling equipment / set	15 Euro
Beach towels (set of 8) / week	40 Euro

TRANSFER (up to 2 week)

Airport Dubrovnik-ACI Dubrovnik	upon request
Split Airport- Nava marina Split	upon request
Airport Dubrovnik - Nava marina Split	upon request
Split Airport- ACI Dubrovnik	upon request

TERMS OF PAYMENT

50% 7 days upon signment (10% of downpayment non refundable)
50% 4 weeks prior commencement

DISCOUNTS

5% early booking until 28.02.10
5% boatshows, 5% repeatad client
5% two weeks, 5% (2,3 boats)
10% three weeks or more

CHECK IN
CHECK OUT

Saturday from 17.00
Saturday till 09.00